



Platforms & Services

Senior Leadership

Brian Gathright
Vice President, Business Development

Brian Gathright is the Vice President of Business Development for the Platforms & Services sector at BAE Systems, Inc. He is responsible for leading business development and ensuring its businesses across the sector are successful in new business capture worldwide. In this position he also serves a key role in building vital customer relationships.

Brian previously held the position of Vice President/General Manager of Ordnance Systems Inc. (OSI). In this position, he was responsible for overseeing the operations of the Holston Army Ammunition Plant in Kingsport, Tennessee, and the Radford Army Ammunition Plant in Radford, Virginia. The business is responsible for plant modernization and production of a full spectrum of munitions products for the Department of Defense and commercial customers.

Prior to this role, Brian was the Vice President of Business Development at BAE Systems Australia, responsible for leading the LAND400 campaign in Adelaide. Brian has more than 15 years of experience leading large armored vehicle, weapon production, and business development opportunities around the world. Over the duration of his career, he has delivered 2000+ Mine Resistant Ambush Protected Vehicles, supported vehicles during operations in Iraq and Afghanistan, and pursued vehicle and weapon system business opportunities across Australia, Europe, the Middle East, Africa, India, and the United States.

Brian has advanced degrees in Aerospace Engineering, Political Science, and Business Administration.

Originally from Texas, Brian and his wife, Ginny, have a son, Jackson, and a daughter, Lily. Brian enjoys running and mountaineering.